

Advanced Technology Solutions

Today's information technology systems are both increasingly complex and more tightly integrated than ever into core business processes. It's essential that those processes be supported by not merely a fulfillment provider but a trusted business advisor and solution partner. xwave Advanced Technology Solutions (ATS) offers that level of support. Drawing from 15 years of experience and an industry-leading Technology Consulting team, we provide a comprehensive portfolio of products, services and solutions that help increase your operational efficiency, maximize return on investment (ROI), and ensure a more stable, secure and manageable IT environment.

A Single Source of Procurement

ATS comprises more than 100 specialists who, rounded out by **xwave's** nearly 900 professionals, provide complete infrastructure support and a single source of procurement. They work solely to ensure that clients receive the highest quality of products and services. These include:

- ❑ A product portfolio ranging from enterprise servers and desktops to printers and a full array of peripherals
- ❑ System configuration and installation:
 - ◆ Software image development and asset management
 - ◆ Installs, moves, adds and changes (IMAC)
- ❑ Post-sales product support:
 - ◆ Warranties
 - ◆ Maintenance
 - ◆ Reverse logistics; break/fix
 - ◆ Recovery and disposal services

Consulting and Infrastructure Solutions

At ATS we believe that our clients' IT investments should correlate directly to solving their business problems. Our highly skilled infrastructure consultants work to ensure those investments effectively optimize technology and realize measurable business benefits. Our consultants provide:

Strategic Technology Planning and Core Technology Reviews—With unsurpassed technical expertise and a wealth of practical business knowledge, we identify your organization's business requirements and align our technology in ways that achieve those goals. Areas of focus include:

- ❑ Core applications
- ❑ Local area networks (LAN)
- ❑ Servers
- ❑ Storage
- ❑ End users
- ❑ Security
- ❑ IT service management

Microsoft Solutions—xwave is one of a select number of Canadian firms to gain membership in the Microsoft® Gold Certified Partner Excellence Program, which acknowledges Canadian Microsoft Gold Certified Partners with four or more Microsoft competencies, each competency relating to a different area of specialization in Microsoft technologies. The result for clients is a complete Microsoft solution backed by exceptional knowledge and support. Areas of focus include:

- ❑ Windows® Server
- ❑ Active Directory®
- ❑ Exchange Server
- ❑ Desktop deployment and management

Migration, Consolidation, Virtualization and Green IT—It's estimated that from 2000 to 2005, the global electricity consumed by servers and ancillary equipment doubled. With these kinds of figures in mind, ATS is helping a growing number of organizations rationalize, consolidate and streamline their IT infrastructure to overcome application, server and storage sprawl. Areas of focus include:

- ❑ Server consolidation
- ❑ Storage consolidation
- ❑ Virtualization solutions
- ❑ Green IT solutions

Tier-One Partnerships

ATS works with the world's most reputable hardware and software vendors and distributors to provide clients with the best possible solutions available on the market. As well, these partnerships enable us to offer value-added support in the form of technical tours and executive briefings, which help further ensure clients' IT investments meet their business expectations, mitigate risk and provide

optimal value. Our relationships with over 200 vendors include the following partnerships:

- ❑ HP National Premier Partner (VAR)
- ❑ IBM Premier Business Partner
- ❑ Lenovo Premier Business Partner
- ❑ Microsoft Gold Certified Partner and Large Account Reseller
- ❑ SUN Partner Advantage Executive Partner
- ❑ Vmware VIP Enterprise Partner
- ❑ Oracle PARTNER NETWORK Member
- ❑ Symantec Platinum Partner
- ❑ McAfee Elite Partner

A solid track record

Some xwave ATS advantages:

- ♦ **One of Canada's Top 10 Green Solution Providers**—itbusiness.ca
- ♦ **Canada's fifth-largest solution provider**—Computer Dealer News
- ♦ **160th among the 500 largest VARs in North America**—VARBusiness
- ♦ **Winner of the Microsoft North American Operational Excellence Award for four consecutive years, five years in total**

About xwave

xwave, a division of Bell Aliant, is an information technology company that provides clients with Advanced Technology Solutions and IT Professional Services, including leading e-Health solutions. Through highly-skilled IT professionals, **xwave** plans, designs, builds, and delivers technology solutions that meet clients' business needs.

Contact us

For more information:

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