

Get more out of your Microsoft

xwave's License Value Audit can help you maximize the return on your Microsoft software investment at minimal (or no) cost

To benefit fully from your Microsoft software, you need to be able to manage it: You need to know how your software is licensed and the benefits that are included, both within each license and overall in your program.

xwave can help. An award-winning Microsoft Large Account Reseller (LAR) and Enterprise Software Advisor (ESA), we operate one of Canada's largest and longest-serving Microsoft practices. We're now offering a new service, the Microsoft License Value Audit, designed to help organizations like yours:

- ❑ **Control costs** by fully using your existing technology, eliminating any excess, and getting the best possible value from your licensing agreements
- ❑ **Optimize performance** by empowering your people with the right tools to improve their productivity and by simplifying purchasing, deployment, and support procedures
- ❑ **Mitigate risks** by securing your technology investment, lessening worries about viruses and other threats, and proactively ensuring compliance
- ❑ **Demonstrate industry leadership** by securing documented proof of your compliance and promoting your commitment to quality IT as a way to differentiate your company from competitors

What is the Microsoft License Value Audit?

xwave's Microsoft License Value Audit (LVA) is a system for effective management, control and protection of your organization's Microsoft assets. Our LVA enables you to:

1. Understand exactly which licenses are in place and the quantities, to ensure you meet growing software requirements as cost-efficiently as possible
2. Effectively leverage the benefits of your licenses and the programs through which they were purchased

Through a step-by-step process, xwave clearly defines your current Microsoft licensing position and shows you how we can help you leverage the full value of your Microsoft software licenses.

Do we need the Microsoft LVA?

Over time, IT environments expand and become increasingly complex. Their day-to-day management becomes difficult—and costly. The Microsoft LVA enables complete visibility into your organization's software, helping to make certain that the licenses you own are being used to their full potential and are supporting optimal performance and productivity.

So ask yourself or your IT department the following questions:

- Are we using all the software licenses we've paid for?
- Could we be saving money under a different license agreement?
- Do we have the appropriate licenses for each application installed?

If you have trouble finding answers, you need **xwave**'s Microsoft LVA.

xwave is offering the Microsoft LVA at 20 percent of the regular cost...

xwave has recently launched the Microsoft License Value Audit and is looking to clients for valuable feedback and testimonials. We'd like to earn yours. If you agree to participate in this offer, you'll receive our Microsoft LVA at 20 percent of the total regular cost.

...and at no cost at all

If you decide as a result of the LVA to engage **xwave** as your Microsoft Enterprise Software Advisor, we will refund 100 percent of your investment in the Microsoft LVA towards your first purchase through us of Microsoft licenses.

Find out more

Learn how **xwave**'s industry-leading Microsoft consultants can help your organization benefit from the Microsoft LVA.

Contact **xwave** Microsoft Licensing at xml@xwave.com or call your **xwave** Account Team today.

xwave, A Division of Bell Aliant

xwave is a division of Bell Aliant Regional Communications L.P. (TSX: BA.UN). The organization serves its customers throughout six Canadian provinces with innovative information and communications technology (ICT) solutions, including telephony, wireless, Internet, data, IT professional services, and value-added solutions. Bell Aliant also provides IT professional services through **xwave**'s offices in Canada and the US. Bell Aliant's approximately 10,500 employees build on its 100-plus year history by collaborating to deliver the highest quality of customer service, choice and convenience.

